# **December 2023 Outlook & Update**

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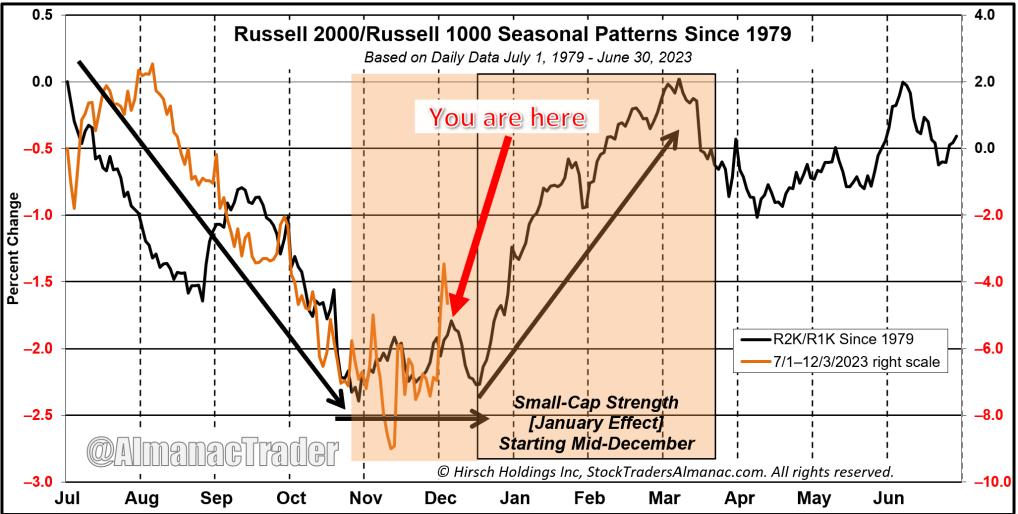
Members Only Webinar December 6, 2023



- Most Important Seasonality Time of the Year
- Small Cap Effect Old "January Effect"
- "Free Lunch"
- Santa Claus Rally
- First Five Days
- January Barometer
- January Trifecta



#### **Small Cap Season**

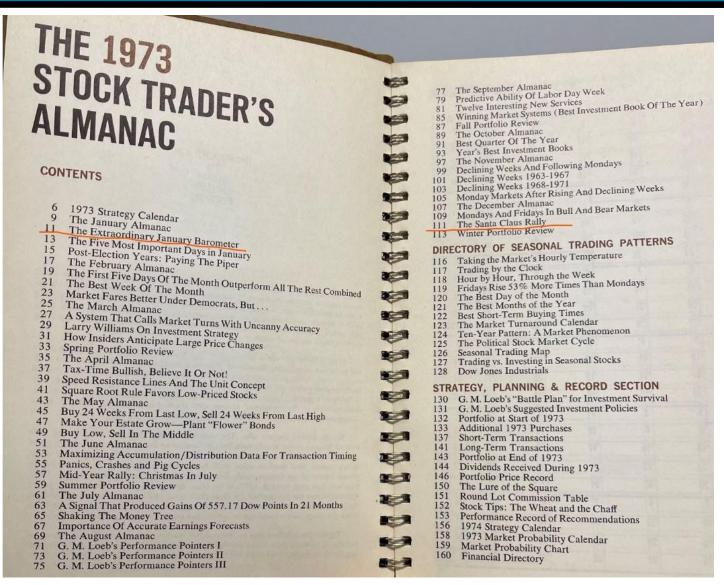


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- New 52-week Low On Friday, December 15, 2023
- \$1.00 or Higher & ~100k Shares Average Daily Volume
- > NYSE, AMEX or NASDAQ (No China)
- > NO Preferreds, Funds, Splits, Special High Dividends, or New Issues
- Consider Selling Soon If Significant Gain And Utilize Stop Losses.
- > All Behave Differently. No Automatic Trigger Point To Sell At.
- Standard Trading Rules Do Not Apply For These Stocks.
- Should Be Out Of All Of These Stocks Mid-January to Mid-February.
- **>** Be Careful Not To Chase These Stocks If They Have Already Run Away.



#### **Birth of Santa Claus Rally & January Barometer**



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### Santa Claus Rally - Devised by Yale Hirsch in 1972

Last 5 Trading Days Of The Year
+ 1st 2 Of New Year

- S&P 500 Average Gain 1.3%
- Years When Santa Claus Rally Has Failed To Materialize Often Flat/Down
- Flat Years In 1994, 2005 And 2015
- Two Nasty Bear Markets In 2000 And 2008
- Mild Bear That Ended In February 2016
- "If Santa Claus Should Fail To Call, Bears May Come To Broad And Wall."
  - Yale Hirsch

lly	Claus Ra	Santa	
of New Year			Last
	Year	SCR	New Year
Flat	- 1.5%	- 0.1%	1994
	34.1%	0.2%	1995
	20.3%	1.8%	1996
	31.0%	0.1%	1997
	26.7%	4.0%	1998
	19.5%	1.3%	1999
Bear	- 10.1%	- 4.0%	2000
1st 5 Days Down, 9/11	- 13.0%	5.7%	2001
JB Down, Iraq War Resolutio	- 23.4%	1.8%	2002
	26.4%	1.2%	2003
	9.0%	2.4%	2004
Flat	3.0%	- 1.8%	2005
	13.6%	0.4%	2006
	3.5%	0.0%	2007
Bear	- 38.5%	- 2.5%	2008
	23.5%	7.4%	2009
	12.8%	1.4%	2010
All 3 Up, US Debt Downgrade	- 0.003%	1.1%	2011
	13.4%	1.9%	2012
	29.6%	2.0%	2013
	11.4%	0.2%	2014
Flat	- 0.7%	- 3.0%	2015
Mini Bear 2/11	9.5%	- 2.3%	2016
	19.4%	0.4%	2017
All 3 Up, Fed Rate Hikes	- 6.2%	1.1%	2018
	28.9%	1.3%	2019
	16.3%	0.3%	2020
	26.9%	1.0%	2021



#### **January Barometer - Devised by Yale Hirsch in 1972**

- "As The S&P 500 Goes In January, So Goes The Year"
- 12 Major Errors Since 1950 = 83.6% Accuracy Ratio
- Including 8 Flat Years Yields .726 Batting Average
- 1933 "Lame Duck" Amendment Why JB Works

	y S&P Barome		cy rtado
	Since 1		40
	Calendar Year		12-month
January	73.8%	66.7%	69.9%
February	64.3%	61.4%	61.4%
March	69.0%	56.6%	51.8%
April	69.0%	62.7%	62.7%
May	61.9%	53.0%	55.4%
June	67.9%	61.4%	57.8%
July	61.9%	56.6%	57.8%
August	61.9%	51.8%	53.0%
September	64.3%	50.6%	50.6%
October	56.0%	45.8%	49.4%
November	63.1%	60.2%	60.2%
December	70.2%	61.4%	57.8%
Monthl	y Dow Baromet	ters Accura	cv Ratio
	Since 1		·
	Calendar Year	11-month	12-mont
January	77.4%	66.7%	63.9%
February	63.1%	59.0%	59.0%
March	64.3%	53.0%	53.0%
April	64.3%	54.2%	53.0%
May	57.1%	54.2%	55.4%
June	61.9%	56.6%	56.6%
July	58.3%	55.4%	56.6%
August	63.1%	50.6%	56.6%
September	58.3%	44.6%	47.0%
October	53.6%	45.8%	51.8%
November	60.7%	60.2%	60.2%
December	72.6%	55.4%	55.4%
			Def
Monthly	NASDAQ Baron Since 1		racy Rau
	Calendar Year		12-mont
January	68.6%	68.6%	66.0%
February	60.8%	58.0%	54.0%
March	68.6%	58.0%	52.0%
April	72.5%	58.0%	60.0%
May	66.7%	58.0%	62.0%
June	58.8%	58.0%	60.0%
July	58.8% 62.7%	58.0%	58.0%
August	58.8%	58.0%	58.0%
September	74.5%	56.0%	52.0%
September October	74.5% 56.9%	56.0% 44.0%	54.0% 52.0%
November	76.5%	44.0% 68.0%	52.0% 68.0%
December	62.7%	68.0%	68.0%
December	0Z.170	02.170	60.0%





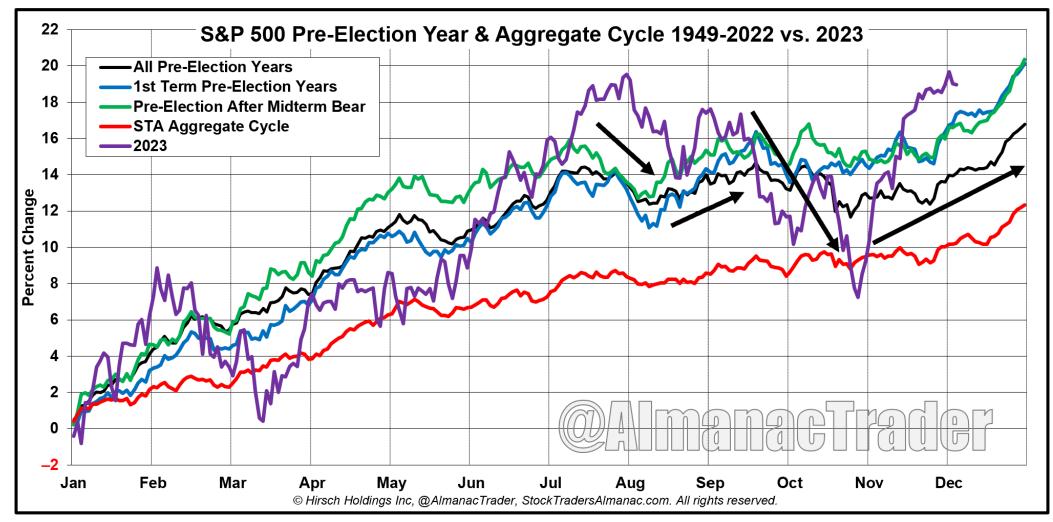
### **2024 January Indicator Trifecta Will Be Key**

- Santa Claus Rally
- First Five Days
- January Barometer
- All three up S&P 500 up 90% of time,
  28 of 31 years, average gain 17.5%.
- If Any Are Down Year's Results Reduced
- > Upped Forecast to Best Case
- Maybe "Not Bullish Enough"

New Year	SC Rally	FFD	JB	Feb	Last 11 Mon	Full Yea
1950	1.3%	2.0%	1.7%	1.0%	19.7%	21.8%
1951	3.1%	2.3%	6.1%	0.6%	9.7%	16.5%
1952	1.4%	0.6%	1.6%	- 3.6%	10.1%	11.8%
1954	1.7%	0.5%	5.1%	0.3%	38.0%	45.0%
1958	3.5%	2.5%	4.3%	- 2.1%	32.4%	38.1%
1959	3.6%	0.3%	0.4%	- 0.02%	8.1%	8.5%
1961	1.7%	1.2%	6.3%	2.7%	15.8%	23.1%
1963	1.7%	2.6%	4.9%	- 2.9%	13.3%	18.9%
1964	2.3%	1.3%	2.7%	1.0%	10.0%	13.0%
1965	0.6%	0.7%	3.3%	- 0.1%	5.6%	9.1%
1966	0.1%	0.8%	0.5%	- 1.8%	- 13.5%	- 13.1%
1971	1.9%	0.04%	4.0%	0.9%	6.5%	10.8%
1972	1.3%	1.4%	1.8%	2.5%	13.6%	15.6%
1975	7.2%	2.2%	12.3%	6.0%	17.2%	31.5%
1976	4.3%	4.9%	11.8%	- 1.1%	6.5%	19.1%
1979	3.3%	2.8%	4.0%	- 3.7%	8.0%	12.3%
1983	1.2%	3.2%	3.3%	1.9%	13.5%	17.3%
1987	2.4%	6.2%	13.2%	3.7%	- 9.9%	2.0%
1989	0.9%	1.2%	7.1%	- 2.9%	18.8%	27.3%
1995	0.2%	0.3%	2.4%	3.6%	30.9%	34.1%
1996	1.8%	0.4%	3.3%	0.7%	16.5%	20.3%
1997	0.1%	1.0%	6.1%	0.6%	23.4%	31.0%
1999	1.3%	3.7%	4.1%	- 3.2%	14.8%	19.5%
2004	2.4%	1.8%	1.7%	1.2%	7.1%	9.0%
2006	0.4%	3.4%	2.5%	0.05%	10.8%	13.6%
2011	1.1%	1.1%	2.3%	3.2%	- 2.2%	- 0.003%
2012	1.9%	1.8%	4.2%	4.1%	8.7%	13.4%
2013	2.0%	2.2%	4.8%	1.1%	23.4%	29.6%
2017	0.4%	1.3%	1.8%	3.7%	17.3%	19.4%
2018	1.1%	2.8%	5.6%	- 3.9%	- 11.2%	- 6.2%
2019	1.3%	2.7%	7.9%	3.0%	19.5%	28.9%
2023	0.8%	1.4%	6.2%	- 2.6%		
			Average:	0.4%	12.3%	17.5%
* Pre-Election	Years Shad	led	# Up:	20 12	27 4	28 3

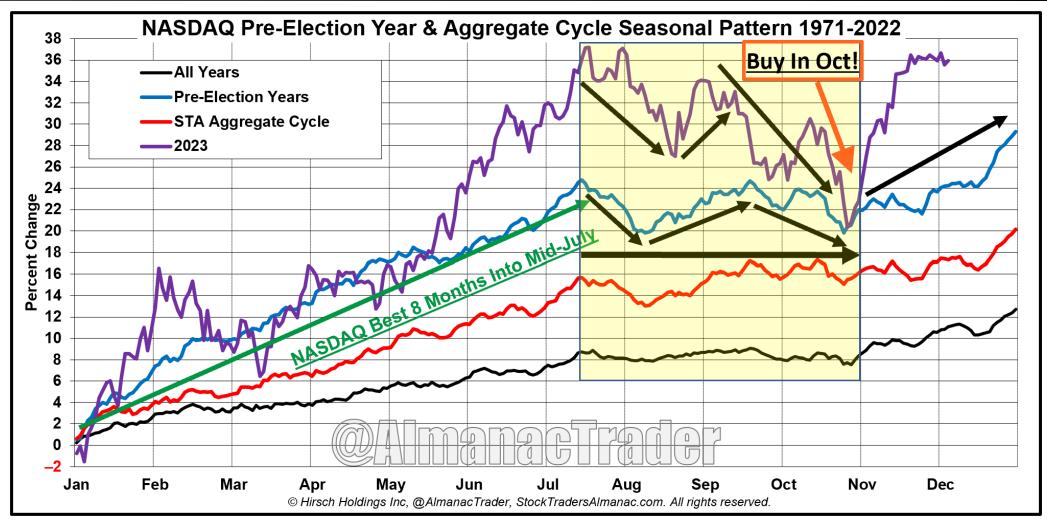


#### **Seasonal Rally On Cue**



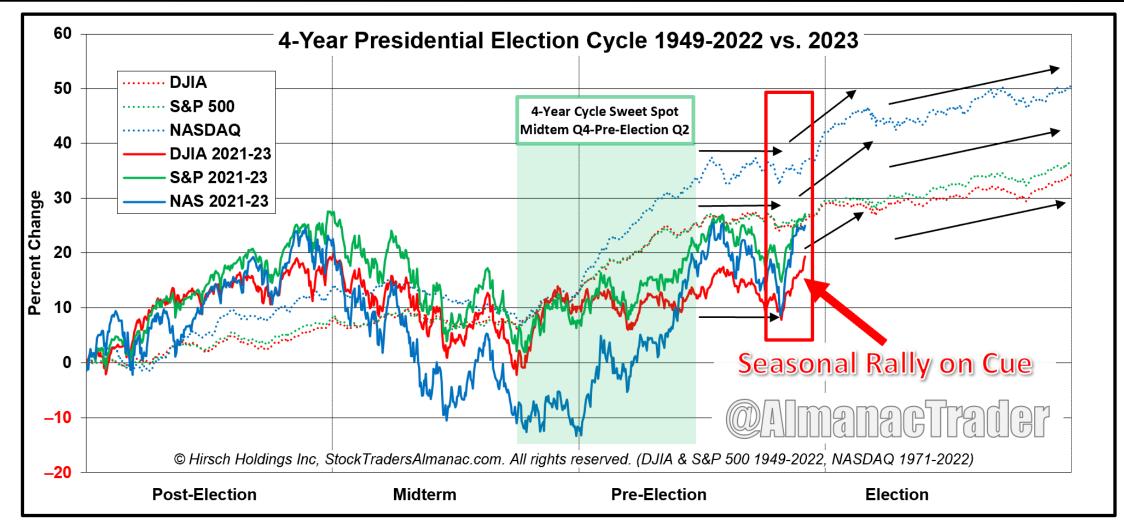
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#### **NASDAQ Seasonal Rally**



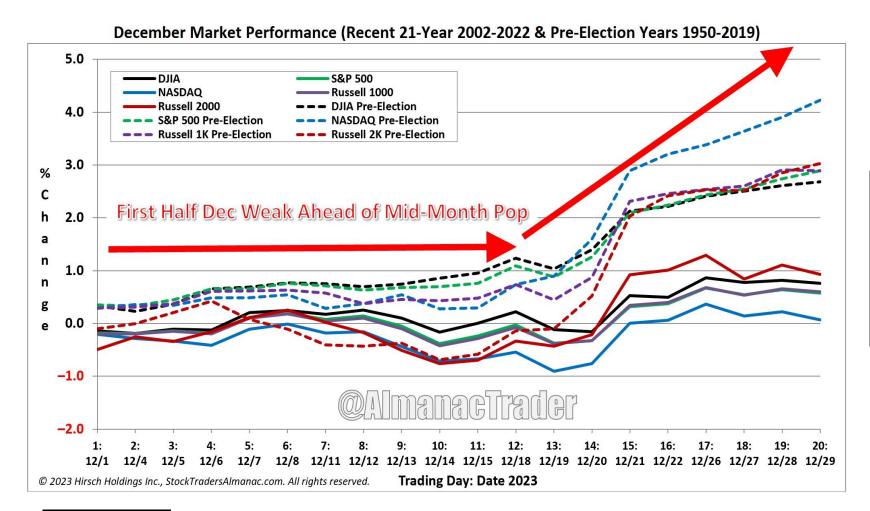
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#### **2023 Still Tracking 4-Year Cycle**



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#### **December Stronger in Pre-Election Years**



Pre-Election Year December since 1950											
Rank Avg % Up Down											
DJIA	3	2.7	14	4							
S&P 500	3	2.9	13	5							
NASDAQ*	2	4.2	7	6							
Russell 1K**	2	2.9	8	3							
Russell 2K**	2	3.0	8	3							
* Since 1971, ** Since 1979											
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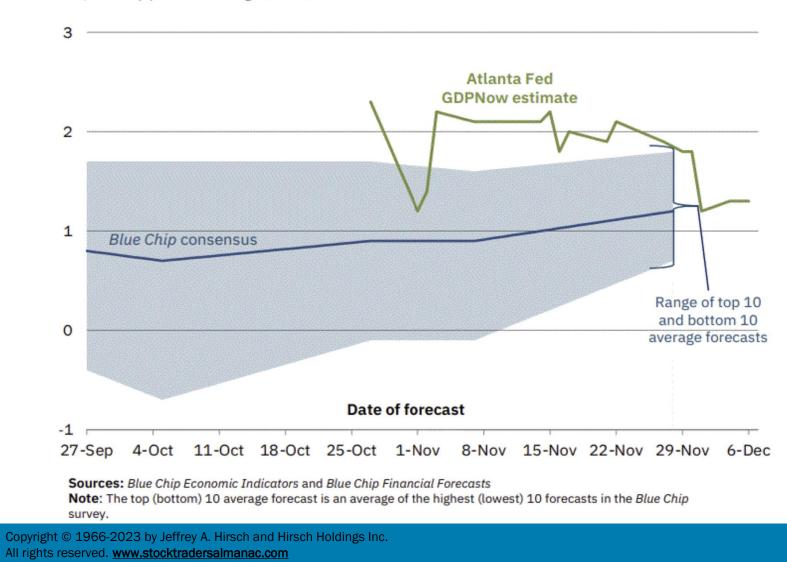
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### **Inflation Stays Cool**





#### Economic Slowdown? – Q4 GDP Est. 1.3% After Q3 5.2%



Evolution of Atlanta Fed GDPNow real GDP estimate for 2023: Q4 Quarterly percent change (SAAR)

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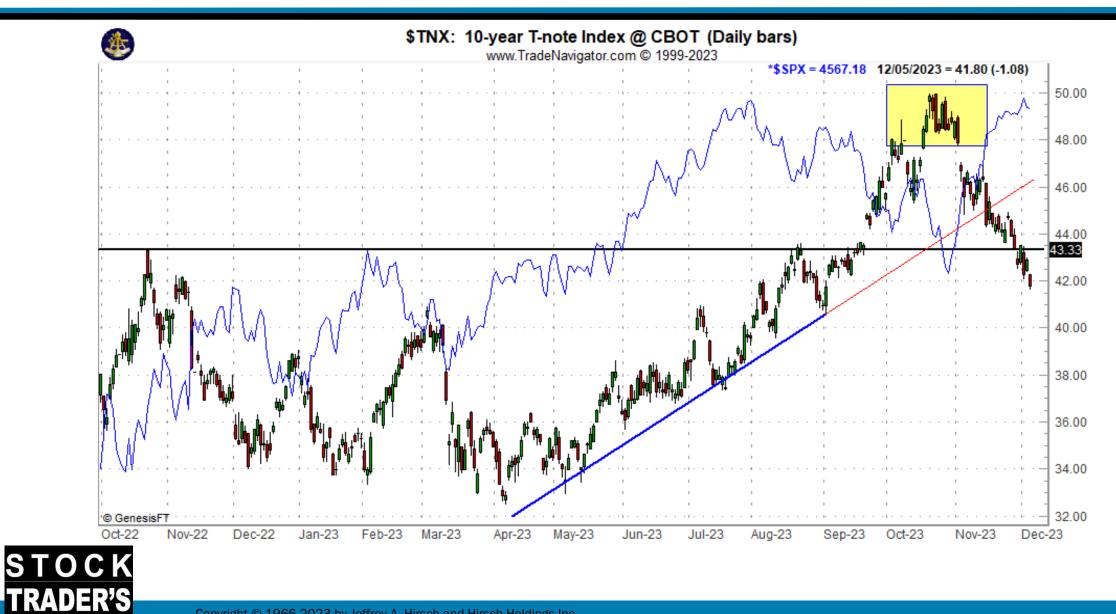
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#### **10-Year Yield Retreats**

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- Fed May Pull It off
- Done Hiking
- Rates Coming Down
- Inflation Stays Cool
- Economy Moderates
- Jobs Data Weakening

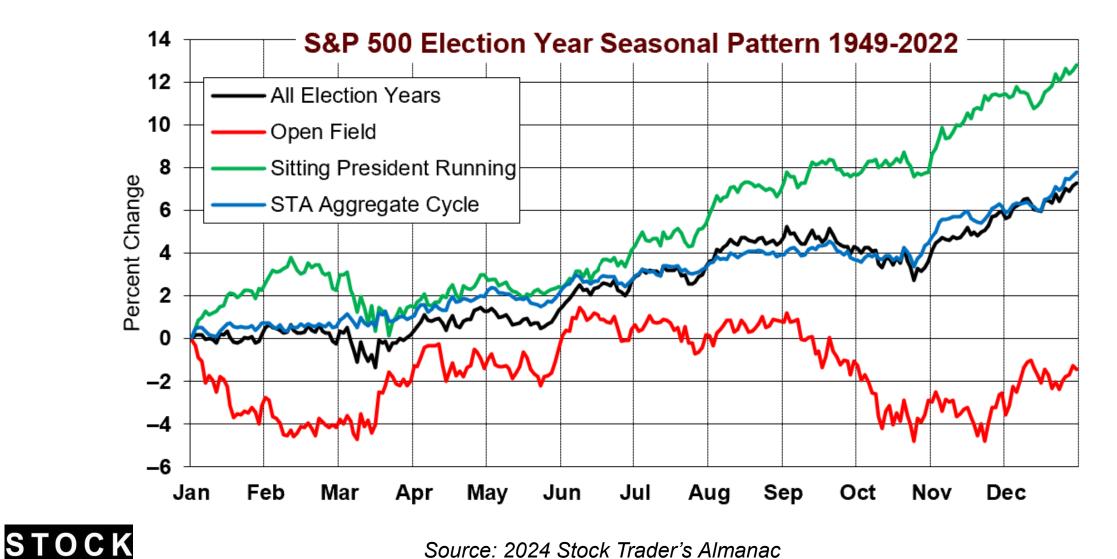


#### **Technical Strength Testing Resistance**





#### **Power Of A Sitting President Running For Reelection In 2024**



Source: 2024 Stock Trader's Almanac

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- Pre-Election Year Q4 Rally
- Encroach on New Highs By End of Best Months
- Current Four-year Cycle Tracks Historical Pattern
- Bullish Election Year 2024 Boosted By Sitting President Running
- Dow Gains 8-12% In 2024 S&P/NASDAQ Likely More
- Weakness In Spring/Summer 2024 During Q2 And Q3
- By The End Of 2024 Dow Expected To Be Near My Forecasted "Super Boom" Level Of 38820.



#### **ETF Portfolios**

	Prese	Presented 12/5/		/2023 Buy		Stop	Auto	
cker Exchange Traded Fund	Date	Price	Price	Return	Limit <sup>1</sup>	Loss <sup>1</sup>	Sell*	Current Advice 1
V SPDR Health Care **	10/6/22	127.03	131.91	3.8%	131.76	117.60	173.77	Buy Current
N iShares US Technology	8/3/23	109.13	116.82	7.0%	109.66	100.56	146.54	Buy Dips
⊺ iShares DJ Transports	10/5/23	234.90	250.60	6.7%	234.40	209.64	302.00	Buy Dips
Z iShares DJ US Telecom	10/5/23	21.17	21.63	2.2%	21.29	18.89	24.98	Buy Dips
DXX iShares Semiconductor	10/5/23	483.98	507.38	4.8%	483.78	431.95	612.23	Buy Dips
Y SPDR Consumer Discretionary	10/5/23	162.52	170.74	5.1%	162.39	145.05	206.20	Buy Dips
P SPDR Consumer Staples	10/5/23	67.41	70.48	4.6%	67.40	60.16	80.66	Buy Dips
F SPDR Financial	10/5/23	33.33	35.95	7.9%	33.39	29.75	41.83	Buy Dips
SPDR Industrials	10/5/23	102.98	108.04	4.9%	103.38	91.91	126.45	Buy Dips
B SPDR Materials	10/5/23	79.00	81.25	2.9%	78.87	70.50	100.57	Buy Dips
K SPDR Technology	10/5/23	169.73	184.42	8.7%	170.78	151.48	214.18	Buy Dips
Q Vanguard REIT	10/5/23	75.48	83.79	11.0%	75.91	67.36	91.45	Buy Dips
B iShares Biotech	10/5/23	122.52	122.90	0.3%	123.26	109.35	164.17	Buy Current
	Open Posi	tion Average	% Return	5.4%				-

<sup>1</sup> STANDARD POLICY: SELL HALF ON A DOUBLE, Buy Limits good til cancel, Stop only if closed below Stop Loss, (S) = Short Trade, \*\*\* Spilt adjusted Current Advice is based upon closing prices as they appear in table. \*Auto Sell price based upon historical sector returns plus 10% or 20%.\*\* Average purchase price.

#### Almanac Investor Tactical Seasonal Switching Strategy ETF Portfolio

						<u> </u>			
		Prese	Presented 12/5		/2023	Buy	Stop	Auto	
Ticker	Exchange Traded Fund	Date	Price	Price	Return	Limit <sup>1</sup>	Loss 1	Sell*	Current Advice <sup>1</sup>
QQQ	Invescos QQQ	10/5/23	368.84	387.29	5.0%	370.23			Buy Dips
IWM	iShares Russell 2000	10/5/23	175.66	184.39	5.0%	175.74			Buy Dips
DIA	SPDR DJIA	10/5/23	337.52	361.91	7.2%	339.45			Buy Dips
SPY	SPDR S&P 500	10/5/23	434.88	456.60	5.0%	436.61			Buy Dips
		Open Posi	ition Average	e % Return	5.5%				
1 CTAN	DARD ROUCY: SELL HALE ON A DOUL	PLE Puv Limita good til og	nool Stop or	ly if closed b	alow Stop Loop				

<sup>1</sup> STANDARD POLICY: SELL HALF ON A DOUBLE, Buy Limits good til cancel, Stop only if closed below Stop Loss.

Current Advice is based upon closing prices as they appear in table. \*Auto Sell price based upon historical returns plus 10% or 20%. \*\* Average purchase price.



Disclosure note: Officers of Hirsch Holdings Inc hold positions in DIA SPY QQQ IWM in personal accounts.

#### **Stock Portfolios**

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		Present	ed	12/5/2023	Net %	Buy	Stop		
icker	Company	Date	Price	Price	Return ***	Limit <sup>1</sup>	Loss 1		Current Advice 1
IVGS	Navigator Holdings	10/13/22	11.66	14.42	23.7%		12.20	Hold	
DAKT	Daktronics	11/9/23	9.94	8.80	-11.5%	9.94	7.58	Hold	
MAMA	Mama's Creations	11/9/23	3.59	3.93	9.5%	3.59	2.73	Buy Dips	
VIRC	Virco Manufacturing	11/9/23	6.78	6.88	1.5%	6.78	5.17	Buy Dips	
		Open Po	sition Aver	age % Return	5.8%				
		Alma	anac Inv	estor Mi	d-Cap Sto	ock Por	tfolio		
		Present		12/5/2023	Net %	Buy	Stop		
licker	Company	Date	Price	Price	Return ***	Limit 1	Loss 1		Current Advice 1
SMCI	Super Micro Computer <sup>2</sup>	11/10/22	81.93	262.96	160.5%		229.61	Hold	
AMRX	Amneal Pharmaceuticals	11/9/23	4.19	4.62	10.3%	4.19	3.44	Buy Dips	
AMPH	Amphastar Pharm	11/9/23	52.93	58.22	10.0%	52.93	43.50	Buy Dips	
AWI	Armstrong World	11/9/23	80.48	90.13	12.0%	80.48	66.13	Buy Dips	
ACLS	Axcelis Tech	11/9/23	125.86	124.57	-1.0%	125.86	103.43	Buy Current	
CBZ	Cbiz Inc	11/9/23	56.52	58.72	3.9%	56.52	46.45	Buy Dips	
TDR	Frontdoor Inc	11/9/23	34.23	35.17	2.7%	34.62	28.45	Buy Dips	
OPE	Grand Canyon Ed	11/9/23	137.14	139.38	1.6%	138.69	113.98	Buy Dips	
TGR	Integer Holdngs	11/9/23	84.51	87.68	3.8%	85.85	70.55	Buy Dips	
IPAR	Inter Parfums	11/9/23	123.38	131.53	6.6%	123.38	101.39	Buy Dips	
DCC	InterDigital	11/9/23	86.60	103.16	19.1%	86.75	71.29	Buy Dips	
MGRC	Mcgrath Rentcorp	11/9/23	100.14	101.25	1.1%	100.14	82.29	Buy Dips	
SKWD	Skyward Specialty Ins	11/9/23	30.65	33.38	8.9%	30.65	25.19	Buy Dips	
THR	Thermon Group	11/9/23	31.19	30.54	-2.1%	31.19	25.63	Buy Current	
		Open Po	sition Aver	age % Return	17.0%			-	
		Alma	nac Inve	estor I ar	ge-Cap S	tock Po	rtfolio		
		Present		12/5/2023	Net %	Buy	Stop		
Ticker	Company	Date	Price	Price	Return ***	Limit <sup>1</sup>	Loss 1		Current Advice 1
Г	AT&T Inc *	4/9/20	20.24	17.22	-17.8%			Hold	
RS	Reliance Steel & Aluminm	11/10/22	198.23	269.67	36.0%		240.82	Hold	
UNH	Unitedhealth Group	11/10/22	527.97	550.26	4.2%		456.22	Hold	
AIZ	Assurant Inc	11/9/23	162.84	171.37	5.2%	162.84	133.82	Buy Dips	
EME	Emcor Group Inc	11/9/23	211.18	211.77	0.3%	211.18	173.54	Buy Dips	
DRS	Leonardo DRS	11/9/23	19.79	18.65	-5.8%	19.79	16.26	Buy Current	
NVT	nVent Electric	11/9/23	50.44	53.98	7.0%	50.44	41.45	Buy Dips	
		Open Po	sition Aver	age % Return	4.2%				

<sup>2</sup> Half position, \* Adjusted, \*\* Canadian Dollars, (S) = Short Trade \*\*\* Based on \$1000 to \$4000 initial investment in each stock, Net % Return includes half & closed positions, Value is open position value

#### **Thank You!**

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- > Jeffrey A. Hirsch is CEO of Hirsch Holdings & Editor-in-Chief of the Stock Trader's Almanac & Almanac Investor.
- > Christopher Mistal is VP of Hirsch Holdings & Director of Research of the Stock Trader's Almanac & Almanac Investor
- Jeff is the author of Super Boom: Why the Dow Will Hit 38,820 and How You Can Profit From It and The Little Book of Stock Market Cycles.
- The Data-Rich & Data-Driven 57-Year Market Cycle Analysis of Stock Trader's Almanac is the only investment tool of its kind that helps traders and investors forecast market trends with accuracy and confidence.
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